



Why is Washington Energy Services my best choice for Siding Installation?

A Chat with Dan Erickson Siding & Windows Installation Manager



Our Company

Our hours are very simple, not hidden, or change from time to time. They are as follows: Monday through Friday 8:00 am to 5:00 pm. So you know when our employees will be there, working on your home.



Our Employees

All work is done by Washington Energy Services' personnel. You won't find any surprises by getting a guy at your door who doesn't wear the actual company's uniform.

We offer a full staff to our customers. Washington Energy Services provides Full-Time Operators, Sales Coordinators, and Managers to oversee the entire process. Customers work with actual scheduling coordinators (they aren't a cousin, aunt, or sister of the CEO who sets everything up as some smaller companies may do).



Before Installation

Two days before installation, equipment begins arriving at the home (dumpsters, siding, portable restrooms, among other items). You read it correctly, we order our own portable restrooms, this way, there's no more "Ma'am/Sir, can I use your bathroom?"

During the Initial Estimate/First Visit, our reps will let you know about colors, composition, and obstacles that could affect your purchase. Siding isn't cheap, and the look of your home is important to you and the homeowners around you. We'll make sure to give you all your options, whether it's composite or fiber cement, green or blue, and for a small house or large. Washington Energy Services will let you know of any obstacles which could compromise the look of your home or could pose a delay in the installation process.



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During Installation

The typical installation is a 10-day process. The first day is the most important, as we make sure our work is clearly stated and a timeline is given. This way, on day 8, you don't pull into your driveway wondering where the rest of your house went. Taking the siding off of a homeowner's home can be really stressful, so we want to set expectation levels, so that you can anticipate what your home looks like.

On the first day of Siding Installation, we ask that customers are present. You wouldn't want just anyone taking over your house with equipment that could damage your home, would you? We wouldn't, that's why we ask that folks are home the first day. This way, you can meet the project manager one-on-one, and go over how your home can avoid any complications (like your picture frames falling from your walls or Grandma's China falling from inside the case). Now, we're not going to come over with a bunch of sledgehammers and knock everything down, but from time to time, a frame may fall off the wall from encountering vibrations outside. It's all about making sure you – the customer – are well aware of what's going on. That way, there are no surprises.

Our jobsite is YOUR home, so we make sure to treat it well. Throughout the process, our installers keep your home clean by making sure we have dumpsters at your home, the equipment is neatly stored and doesn't pose a problem, and we clean everyday. That's right, everyday! A lot of times, the siding on people's homes have old nails which have rusted over time, contain mold from old inefficient siding, and have sharp edges which could pose a threat to kids, neighbors, you, or our employees. So, cleanliness is important. Who wants a rusty nail in their foot while admiring their new siding? Everyday, we'll clean up the site by taking away pallets, Raking, and running magnets over your lawn. During an average installation, 9,000 old nails are taken off a home to remove all the old siding.



The Extra Care

It rains in Seattle. There's something new. But seriously, during the rainy season (not the Summer), precautions are taken into place to ensure the aesthetic beauty of your home. First, we place plywood over our working area. We don't want muddy shoes and you certainly don't need a trail that mimics a wild game trail on Mt. Adams. It also prevents you from having a yard with siding cut into the ground, making it look like a modern art exhibit at the Seattle Art Museum. (Note: We like art and aren't poking fun at those who do).

We make sure to secure everything at night. By securing the new siding your home doesn't look like something that was just damaged to one of those Wind Storms we get at least once a year, let alone isn't "borrowed" by a jealous neighbor.